

**From:** [Jesse Stephens](#)  
**To:** [Drew Perkins](#)  
**Subject:** Sourcewell - Approve Quote for new E20 R2-Series Bobcat Compact Excavator via Bobcat - Item J)(6)  
**Date:** Sunday, December 14, 2025 3:26:27 PM  
**Attachments:** [Outlook-ibqxhzuk.png](#)

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Dear Board of Trustees,

Please find the attached Sourcewell Quote for a new compact mini-excavator. The equipment rental line item in the budget for this has typically been at \$10,000 per year and is mostly used on an annual basis. I've reduced this down to \$2,500 in the 2026 budget anticipating this purchase. Most of the need for emergency digging requires getting into tighter spots that the district's medium size excavator can get to without damaging the yards of customers.

Typically, the district has rented smaller equipment when this occurs, but the rental fees continue to escalate, and our break-even analysis of this equipment indicates it will pay itself off in 4-5 years in reduced rental fees. That does not consider the additional time and man hours spent picking up and delivering this equipment from a rental facility. Also, by purchasing this equipment before the end of 2025, the supplier can offer 3-year zero percent financing.

I'm seeking a motion to allow the executive director to purchase an E20 R2-Series Bobcat Compact Excavator (Item M5591) per the attached quote and via the Sourcewell cooperative purchasing program with Bobcat as the vendor.



**Jesse Stephens, PE - Executive Director**  
Boone County Regional Sewer District (BCRSD)  
1314 N. 7th St., Columbia, MO 65201  
C: 573.239.4025 | O: 573.443.2774  
e: [jstephens@bcrsd.com](mailto:jstephens@bcrsd.com) | w: [www.bcrsd.com](http://www.bcrsd.com)

**Product Quotation**

Quotation Number: AU1462254  
Quote Sent Date: Oct 16, 2025  
Expiration Date: Nov 15, 2025

**Your Bobcat Contact**

Alex Urlaub  
Phone: +17012416372  
Email: [alex.urlaub@doosan.com](mailto:alex.urlaub@doosan.com)

**Your Customer Contact**

Deliver to  
**Boone County Sewer&Water**  
1314 N 7TH ST  
COLUMBIA, MO, 65201-3902

Bobcat Dealer  
**Bobcat of Columbia, Columbia, MO**  
1101 N. LENWAY DR.  
COLUMBIA, MO, 65202

Bill to  
**Boone County Sewer&Water**  
1314 N 7TH ST  
COLUMBIA, MO, 65201-3902

Item Name	Item Number	Quantity	Price Each	Total
<b>E20 R2-Series Bobcat Compact Excavator</b>	M5591	1	28,199.63	28,199.63
<b>Standard Equipment:</b>				
15.0 HP	Blade Float			
2-Speed Travel	Horn			
Auxiliary Hydraulics, Boom Mounted Flush Face Quick Couplers	Enhanced Hydraulic Joystick Controls			
Boom Swing	Fingertip Boom Swing & Aux Control			
Long Arm	Premium Joysticks			
Integrated Lift Point	Integrated machine lift points			
Canopy	Rubber Track			
Includes: Cup Holder, Retractable Seat Belt	Spark Arrestor Muffler			
Roll Over Protective Structure (ROPS)- Meets Requirements of ISO 12117-2:2008	Vandalism Protection			
Tip Over Protective Structure (TOPS) - Meets Requirements of ISO 12117:2000	LED Work Light with After Shutdown Lights			
Falling Object Guard Structure (FOGS) - Meets Requirements of ISO 10262	Warranty: 2 years, or 2000 hours (whichever occurs first)			
Control Console Locks				
Control Pattern Selector Valve (ISO/STD)				
Zero Tail Swing				
Dozer Blade with Blade Extensions				
<b>Bobcat Cab Package with Auto Idle, Auto Shift</b>	M5591-P02-C03	1	2,904.45	2,904.45
<b>E19e / E20 Pin Grabber</b>	7422462	1	826.12	826.12
<b>E19e / E20 Clamp used with Pin Grabber</b>	7519478	1	1,212.20	1,212.20
<i>Included: E20 Clamp used with Pin Grabber &gt;&gt;</i>				
<b>20" Trenching Bucket, Pin-On, 4 Bolt-On Teeth</b>	6715498	1	643.72	643.72

Total for E20 R2-Series Bobcat Compact Excavator	33,786.12
Quote Subtotal	33,786.12
Dealer PDI	300.00
Tariff Surcharge	1,822.30
Freight Charges	875.00

Destination Charges	420.00
Dealer Assembly Charges	330.00
<b>Quote Total - USD</b>	<b>37,533.42</b>

**Comment:** \*Plus applicable taxes. IF Tax Exempt, please include Tax Exempt Certificate with the order.

\*Prices per the Sourcewell Contract #020223-CEC

\*Sourcewell Member Number (if applicable): \_\_\_\_\_

\*All orders should include 1) Accounts Payable Contact and email address, 2) W9 with correct legal entity name, and 3) Bill to Address.

\*Orders may be placed with the contract holder or authorized dealer as allowed by the terms and conditions of the contract. \* A Copy of all orders must be provided to Heather.Messmer@Doosan.com.

\*Contact Holder Information: Doosan Bobcat North America, Inc. Govt Sales, 250 E Beaton Drive, West Fargo, ND 58078. TID# 38-0425350.

\*Payment Terms: Net 60 Days. Credit cards accepted.

\*Remittance address: Doosan Bobcat North America, Inc. P. O. Box 74007382, Chicago, IL 60674-7382

<b>Customer Acceptance:</b>	
Quotation Number: AU1462254	Purchase Order: _____
<b>Authorized Signature:</b>	
Print: _____	Sign: _____
Date: _____	Email: _____
<b>Addresses</b>	
Delivery Address _____	
Billing Address (if different from ship to): _____	
Tax Exempt: Y <input type="checkbox"/> / N <input type="checkbox"/>	
Exempt in the State of: _____	
Tax Exempt ID: _____	
Federal: _____	
State: _____	
Expiration Date: _____	