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Cc: [Bcrsd](#)
Subject: IT RFP Recommendation - Item J1
Date: Thursday, July 3, 2025 11:20:18 AM
Attachments: [image001.png](#)
[BCRSD 2025 IT PROPOSAL EVALUATION MATRIX.pdf](#)

Dear Board of Trustees,

We received two proposals for IT services. A proposal was received from IT Solutions and a second proposal was received from GFI Digital. A selection committee was convened with 4 district employees, and an IT professional from Boone Electric Cooperative. Each committee member reviewed both proposals and a committee meeting was convened on 7-3-2025 for each member to score the proposals based on Experience, Reliability, and Expertise. The pricing was evaluated as per the formula in the proposal to determine an aggregate score. The highest rates proposal was GFI Digital with a total score of 85.2 out of 100. IT solutions scored at 70.5 out of 100.

I'm seeking a motion to allow the interim executive director to negotiate a contract with GFI digital to supply IT services to the District. Please find the attached scoring matrix.



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BCRSD - IT RFP PROPOSAL EVALUATION JULY 2025

VENDOR	ONBOARDING LABOR	ONBOARDING MATERIALS & EQUIPMENT	MONTHLY LABOR	MONTHLY MATERIALS & EQUIPMENT	MONTHLY COSTS - YEAR 1	MONTHLY COSTS - YEAR 2	MONTHLY COSTS YEAR 3	TOTAL 3-YEAR COST	AWARDED COST POINTS	AWARDED EXPERIENCE & REFERENCES POINTS	AWARDED RELIABILITY POINTS	AWARDED EXPERTISE POINTS	TOTAL SCORE
IT SOLUTIONS	\$ 55,980.00	\$ 440.00	\$ 3,486.25										
	\$ 3,486.25	\$ 2,500.00											
		\$ 250.00											
		\$ 650.00											
		\$ 1,500.00											
		\$ 1,000.00											
		\$ 1,000.00											
SUBTOTAL	\$ 59,466.25	\$ 7,340.00	\$ 3,486.25		\$ 41,835.00	\$ 43,090.05	\$ 44,382.75	\$ 196,114.05	27.69	13.60	14.00	15.20	70.5
GFI DIGITAL	\$ 24,000.00	\$ 7,058.00	\$ 2,420.00	\$ 489.00	\$ 34,908.00	\$ 34,908.00	\$ 34,908.00	\$ 135,782.00	40	16.40	14.40	14.40	85.2
			(Based on 20 Users)	\$462+\$27									

EXPERIENCE					
	REVIEWER #1	REVIEWER #2	REVIEWER #3	REVIEWER #4	REVIEWER #5
IT SOLUTIONS	18	12	10	10	18
GFI DIGITAL	20	15	15	15	17

RELIABILITY					
	REVIEWER #1	REVIEWER #2	REVIEWER #3	REVIEWER #4	REVIEWER #5
IT SOLUTIONS	20	8	15	10	17
GFI DIGITAL	20	15	10	10	17

EXPERTISE					
	REVIEWER #1	REVIEWER #2	REVIEWER #3	REVIEWER #4	REVIEWER #5
IT SOLUTIONS	18	15	15	10	18
GFI DIGITAL	20	13	12	10	17

BASED ON THE EVALUATION CRITERIA, GFI DIGITAL RECEIVED THE HIGHEST RANKING AND IS THE RECOMMENDED IT SERVICE PROVIDER BY THE EVALUATION COMMITTEE