



Clean water for your future

DATE: February 14, 2024

TO: Board of Directors, BCRSD

FROM: Wendy Wiegers

SUBJECT: 4th Quarter 2024 Financial Review Notes

#### BALANCE SHEET:

1. Cash balance is higher than previous period to-date by \$776,000. Factors include 2023-2024 rate increases, refinance savings, and interest income.

Encumbrances:

Brookfield (Removed 2025) \$177,750

F-250 Truck, Crane Truck Replacement (Removed 2024) \$170,047

Henderson Midway Branch (Removed 2024) \$628,047

- The rate stabilization fund is showing the increase for savings.
- Boone Electric A/R shows a reduction I am reviewing this.
- The Prepaid Insurance account shows adjustments: W/C has moved to monthly payment, there was a \$9,000 audit adjustment in 2023 and MOPERM increase.
- 6. Prepaid Pump account shows a reduction due to account audit and adjustment for 2021 errors. Balance is accurate to-date.
- 7. Current Assets have increased due to increase in cash, the refinance (savings), interest income, truck purchases and pump purchases.
- 8. WIP accounts are being be audited individually. These will be updated before the audit this month. I am splitting out the Rollingwood project from Richardson Acres/Brown Station but there are unidentifiable beginning balances. The Rollingwood project account shows an decrease due to C.L. Richardson invoices reimbursed by DNR. Highfield Acres project shows an increase of \$27,000 due to easement acquisition.
- 9. 160300 F/A Machinery & Equipment increased due to purchase of a replacement pump, line locators, Sensaphone replacement and SL-RAT.
- 10. Accounts Payable balance is lower and data entry of this task has been moved to Drew's position.
- 11. Midway Crossing balance reflects reimbursements paid to Developments of Far West Boone for Ravenwood. Meg is double checking this with her updated spreadsheet to ensure accuracy.

#### INCOME STATEMENT:

- 1. User fee income has increased \$199,000, in line with 2.5% rate increase.
- Connection fees are lower for 2024, will look into reasons.
- I have remapped the "Service Call" account to move those services into the respective contracted client account. This account has been mapped this way for years but does not include staff service calls but services provided to contracted clients.
- 4. Interest income for 2024 is above previous year by \$39,000; however, this is starting to slow a bit. We did not put the bank services out to bid as interest income was high; however, with bank services changing (they are removing our previous bid discounts and pulling services), it may be time to review where our funds are at – good project for 2025-2026.
- 5. Miscellaneous income holds income for reimbursement of engineering fees paid.
- Total income for 2024 increased \$209,581.95 over 2023.
- 7. Personnel expenses have increased \$125,000 due to recruiting expenses, COLA increase for 2024 of 3.2%, retirement benefits from additional staff.
- Overall utility expenses have increased 4% over 2023.
- Gasoline/fuel account shows a decrease of -\$20,000. I believe this is due to changes in fuel purchases and City invoicing issues. We have not received a City invoice for fuel since March 2024 and they had been inconsistent in sending those invoices to us. Joe through City request moved us to MFA Oil Breaktime cards that provides us with the City discount.
- 10. Sludge disposal expenses are showing a decrease.

- 11. Pump purchases: There is a decrease in this account due to 2021 errors in prepaid pump accounting adjustments. This balance is now correct and based on current pump purchases.
- 12. AWMP costs to-date are at \$157,198.
- 13. Central Power invoices show an \$8,000 increase and we are reviewing those invoices.
- 14. BEC Refunds also shows a large increase. These invoices are sent over from BEC that we must pay and are related to the refunds paid out due to changes in customer accounts. We are going to look into to make sure everything is correct before audit.
- 15. The bad debt write off amount from BEC for 2024 was \$34,000. This was a process Sandi completed and we are reviewing.
- 16. Total expenses are up \$97,000.

#### BUDGET VERSUS ACTUAL REPORT:

- 1. Customer income (\$24,000) and interest income (\$72,000) are over budgeted amounts by \$120,000. The exception is contracted service income.
- 2. Personnel expenses are under budget by -\$300,362.
- 3. Gasoline purchases are off budget due to change over to MFA Oil cards and possibly to City of Columbia invoicing delay?
- 4. Treatment costs and Collection costs are both under budgeted amounts for 2024.
- 5. The Area Wide Management Plan is showing \$78,000 over budgeted. When we did the 2024 budget, it was predicted that a portion of this project would roll over into 2025 so the budgeted amount was split.
- 6. BEC fees are over budgeted amount by \$25,000.
- 7. Total expenses are under budgeted amounts for 2024 by -\$485,000.

| Wendy Wiegers | Manager, Finance & HR |  |
|---------------|-----------------------|--|
| SIGNATURE:    | TITLE:                |  |
| 2/12/2025     |                       |  |
| DATE:         | <del></del>           |  |

### **Balance Sheet**

|  |                    | TOTAL                   |              |          |
|--|--------------------|-------------------------|--------------|----------|
|  | AS OF DEC 31, 2024 | AS OF DEC 31, 2023 (PP) | CHANGE       | % CHANGE |
| ASSETS                                       |                    |                         |              |          |
| Current Assets                               |                    |                         |              |          |
| Bank Accounts                                |                    |                         |              |          |
| 102100 Checking Account                      | 1,607,754.08       | 879,599.85              | 728,154.23   | 82.78 %  |
| 102200 Petty Cash Fund                       | 50.00              | 50.00                   | 0.00         | 0.00 %   |
| 102300 Investments                           |                    |                         |              |          |
| 102400 General Fund Investments (MMKT)       | 471,104.66         | 181,512.26              | 289,592.40   | 159.54 % |
| 102450 Encumbrances                          | 347,796.93         | 975,843.93              | -628,047.00  | -64.36 % |
| 102460 SRF Refund                            | 0.00               | 0.00                    | 0.00         |          |
| 102470 102470 SRF Budget Stabilization       | 1,227,153.60       | 803,729.22              | 423,424.38   | 52.68 %  |
| 102900 SRF O & M Acct                        | 319,361.61         | 284,409.25              | 34,952.36    | 12.29 %  |
| 103000 SRF Replacement Acct                  | 130,996.35         | 129,602.67              | 1,393.68     | 1.08 %   |
| Total 102400 General Fund Investments (MMKT) | 2,496,413.15       | 2,375,097.33            | 121,315.82   | 5.11 %   |
| 102500 SRF Construction Fund                 | 0.00               | 0.00                    | 0.00         |          |
| 102600 SRF Series Principal                  | 88,553.54          | 159,408.16              | -70,854.62   | -44.45 % |
| 102700 SRF Series Rebate Fund                | 0.00               | 0.00                    | 0.00         |          |
| 102800 SRF Series Interest Account           | 5,782.18           | 6,985.59                | -1,203.41    | -17.23 9 |
| 103100 SRF Series Debt Service Fund          | 0.00               | 0.00                    | 0.00         |          |
| 103300 SRF Direct Loan Admin Exp Fund        | 0.00               | 0.00                    | 0.00         |          |
| 103401 SRF Direct Loan Principal             | 335,497.97         | 330,580.57              | 4,917.40     | 1.49 9   |
| 103402 SRF Direct Loan Interest              | 81,003.73          | 87,082.39               | -6,078.66    | -6.98 9  |
| 103403 SRF Direct Loan DSF                   | 6.00               | 6.00                    | 0.00         | 0.00 %   |
| Total 102300 Investments                     | 3,007,256.57       | 2,959,160.04            | 48,096.53    | 1.63 9   |
| Total Bank Accounts                          | \$4,615,060.65     | \$3,838,809.89          | \$776,250.76 | 20.22 9  |
| Accounts Receivable                          |                    |                         |              |          |
| 120000 Accounts Receivable-BCSD              | 0.00               | 0.00                    | 0.00         |          |
| 120200 A/R Ashland                           | 36,068.37          | 28,676.49               | 7,391.88     | 25.78 9  |
| 120300 A/R Hartsburg                         | 2,793.16           | 2,793.46                | -0.30        | -0.01 9  |
| 120500 A/R Renick                            | 1,086.43           | 3,258.69                | -2,172.26    | -66.66 9 |
| 120600 A/R Rocheport                         | 465.00             | 155.00                  | 310.00       | 200.00 9 |
| 121200 A/R Sturgeon                          | 11,919.00          | 27,993.38               | -16,074.38   | -57.42 9 |
| 121900 A/R Misc.                             | 474.21             | 474.21                  | 0.00         | 0.00 9   |
| 121910 Time Payment of Connection Fees       | 0.00               | 0.00                    | 0.00         |          |
| 121920 Roberts - Hinton Tract 2              | 3,754.84           | 4,354.84                | -600.00      | -13.78 9 |
| Total 121910 Time Payment of Connection Fees | 3,754.84           | 4,354.84                | -600.00      | -13.78 9 |
| Total 121900 A/R Misc.                       | 4,229.05           | 4,829.05                | -600.00      | -12.42 9 |
| Total 120000 Accounts Receivable-BCSD        | 56,561.01          | 67,706.07               | -11,145.06   | -16.46 9 |
| 122000 A/R Boone Electric                    | 244,761.51         | 284,932.24              | -40,170.73   | -14.10 % |
| 122500 Provision for Doubtful Accounts       | -34,585.19         | -30,055.45              | -4,529.74    | -15.07 % |

### **Balance Sheet**

|   |                    | TOTAL                   |               |          |
|---|--------------------|-------------------------|---------------|----------|
|   | AS OF DEC 31, 2024 | AS OF DEC 31, 2023 (PP) | CHANGE        | % CHANG  |
| Total Accounts Receivable                         | \$266,737.33       | \$322,582.86            | \$ -55,845.53 | -17.31   |
| Other Current Assets                              |                    |                         |               |          |
| 140000 Prepaid Expenses                           | -4,750.00          | 0.00                    | -4,750.00     |          |
| 140400 Prepaid Insurance                          | 80,627.02          | 63,555.85               | 17,071.17     | 26.86    |
| 140401 Prepaid Dues & Memberships                 | 412.29             | 274.14                  | 138.15        | 50.39    |
| 140403 Prepaid Computer Software                  | 4,461.97           | 3,166.78                | 1,295.19      | 40.90    |
| 140404 Prepaid Alarm Services                     | 618.65             | 281.70                  | 336.95        | 119.61 9 |
| 140405 Prepaid Subscriptions                      | 571.74             | 64.50                   | 507.24        | 786.42   |
| 140406 Prepaid Postage                            | 129.32             |                         | 129.32        |          |
| 140408 Prepaid Internet                           | 109.50             |                         | 109.50        |          |
| 140500 SRF Interest Prepaid                       | 0.00               | 0.00                    | 0.00          |          |
| 140600 SRF Principal Receivable                   | 0.00               | 0.00                    | 0.00          |          |
| 140800 Prepaid Step & Grinder Pumps               | 66,011.36          | 53,281.93               | 12,729.43     | 23.89    |
| 140900 Prepaid Equipment Maintenance              | 2,306.18           |                         | 2,306.18      |          |
| Total 140000 Prepaid Expenses                     | 150,498.03         | 120,624.90              | 29,873.13     | 24.77    |
| 141000 Right to Use Asset - Current               |                    |                         |               |          |
| 141100 Right to Use Asset - Current - Lease Asset | 53,236.00          | 53,236.00               | 0.00          | 0.00     |
| Total 141000 Right to Use Asset - Current         | 53,236.00          | 53,236.00               | 0.00          | 0.00     |
| 1499 Undeposited Funds                            | 0.00               | -12,187.87              | 12,187.87     | 100.00   |
| Total Other Current Assets                        | \$203,734.03       | \$161,673.03            | \$42,061.00   | 26.02    |
| Total Current Assets                              | \$5,085,532.01     | \$4,323,065.78          | \$762,466.23  | 17.64    |
| Fixed Assets                                      |                    |                         |               |          |
| 160100 Work in Progress                           |                    |                         |               |          |
| 160081 Parking Lot Replacement HQ 2022            | 0.00               | 0.00                    | 0.00          |          |
| 160090 Midway Area Facility Plan                  | 60,725.00          | 60,809.00               | -84.00        | -0.14    |
| 160101 Water's Edge Sewer Improvements            | 96,712.57          | 98,550.82               | -1,838.25     | -1.87    |
| 160103 Cedar Gate Intercptor                      | 54,589.98          | 54,589.98               | 0.00          | 0.00     |
| 160104 Rlgnwd WW,Brwn St, Rchdsn Acre             | 126,717.07         | 257,144.53              | -130,427.46   | -50.72   |
| 160155 Rollingwood WWTP Improvements              | 128,869.14         | 30,588.64               | 98,280.50     | 321.30   |
| Total 160104 Rignwd WW,Brwn St, Rchdsn Acre       | 255,586.21         | 287,733.17              | -32,146.96    | -11.17   |
| 160105 WWTP & PS Upgrades                         | 31,816.99          | 31,816.99               | 0.00          | 0.00     |
| 160106 Shalimar Gardens Upgrade                   | 171,962.26         | 171,962.26              | 0.00          | 0.00     |
| Total 160105 WWTP & PS Upgrades                   | 203,779.25         | 203,779.25              | 0.00          | 0.00     |
| 160107 Melloway Sewer Extension                   | 27.00              | 27.00                   | 0.00          | 0.00     |
| 160108 Livingston Sewer Extension                 | 27.00              | 27.00                   | 0.00          | 0.00     |
| 160110 Highfield Acres Interceptor                | 91,233.03          | 62,622.67               | 28,610.36     | 45.69    |
|   |                    | 11,650.00               |               | 0.00     |
| 160124 Trails West Interceptor                    | 11,650.00          |                         | 0.00          |          |

### **Balance Sheet**

|  |                    | TOTAL                   |                  |           |
|--|--------------------|-------------------------|------------------|-----------|
|  | AS OF DEC 31, 2024 | AS OF DEC 31, 2023 (PP) | CHANGE           | % CHANGE  |
| 160195 Sunny Slope Sewer               | 30,899.92          | 30,899.92               | 0.00             | 0.00 %    |
| 160197 Bolli Road NID                  | 55,167.39          | 51,935.35               | 3,232.04         | 6.22 %    |
| 160198 Phenora North NID               | 77,101.02          | 74,664.52               | 2,436.50         | 3.26 %    |
| 160900 Completed Projects              |                    |                         |                  |           |
| 160111 Midway Heights Elementary Sch   | 0.00               | 0.00                    | 0.00             |           |
| 160190 South Rte K WWTP Improvements   | 0.00               | 0.00                    | 0.00             |           |
| Total 160900 Completed Projects        | 0.00               | 0.00                    | 0.00             |           |
| Total 160100 Work in Progress          | 975,547.69         | 975,338.00              | 209.69           | 0.02 %    |
| 160200 F/A Furniture and Fixtures      | 54,769.76          | 50,253.17               | 4,516.59         | 8.99 %    |
| 160300 F/A Machinery & Equip           | 658,736.85         | 586,792.25              | 71,944.60        | 12.26 %   |
| 160400 F/A Buildings                   | 159,000.00         | 159,000.00              | 0.00             | 0.00 %    |
| 160500 F/A Land                        | 88,135.48          | 88,135.48               | 0.00             | 0.00 %    |
| 160600 F/A Vehicles                    | 682,026.90         | 682,026.90              | 0.00             | 0.00 %    |
| 160700 F/A Treatment Facilities        | 12,974,901.98      | 12,974,901.98           | 0.00             | 0.00 %    |
| 160800 F/A Collection Systems          | 32,069,287.83      | 32,062,107.23           | 7,180.60         | 0.02 %    |
| 161000 F/A Driveway Improvement        | 30,707.87          | 30,707.87               | 0.00             | 0.00 %    |
| 161100 F/A Building Addition           | 6,327.07           | 6,327.07                | 0.00             | 0.00 %    |
| 170000 Accumulated Depreciation        |                    |                         |                  |           |
| 170100 Accumulated Amortization        | -34,450.50         | -4,696.56               | -29,753.94       | -633.53 % |
| 170200 Accum Depr-Furniture & Fixtures | -49,936.96         | -46,756.92              | -3,180.04        | -6.80 %   |
| 170300 Accum Depr-Machinery & Equip    | -448,431.43        | -407,903.43             | -40,528.00       | -9.94 %   |
| 170400 Accum Depr-Buildings            | -125,000.00        | -125,000.00             | 0.00             | 0.00 %    |
| 170410 Accum Depr-Building Additions   | -33,999.81         | -33,998.61              | -1.20            | -0.00 %   |
| 171000 Accum Depr-Driveway             | -11,898.77         | -10,423.61              | -1,475.16        | -14.15 %  |
| 171100 Accum Depr-Floor                | -6,327.25          | -6,152.77               | -174.48          | -2.84 %   |
| Total 170400 Accum Depr-Buildings      | -177,225.83        | -175,574.99             | -1,650.84        | -0.94 %   |
| 170500 Right To Use Assets             | 5,400.00           | 3,000.00                | 2,400.00         | 80.00 %   |
| 170600 Accum Depr-Vehicles             | -463,253.31        | -422,922.75             | -40,330.56       | -9.54 %   |
| 170700 Accum Depr-Treatment Facilities | -6,929,744.35      | -6,340,904.23           | -588,840.12      | -9.29 %   |
| 170800 Accum Depr-Coll. System         | -11,066,936.34     | -10,449,973.26          | -616,963.08      | -5.90 %   |
| Total 170000 Accumulated Depreciation  | -19,164,578.72     | -17,845,732.14          | -1,318,846.58    | -7.39 %   |
| Total Fixed Assets                     | \$28,534,862.71    | \$29,769,857.81         | \$ -1,234,995.10 | -4.15 %   |
| Other Assets                           |                    |                         |                  |           |
| 180000 Right to Use Asset - LT         | -7,830.00          | -4,350.00               | -3,480.00        | -80.00 %  |
| 180100 Lease Asset - LT                | 176,671.64         | 123,703.32              | 52,968.32        | 42.82 %   |
| Total 180000 Right to Use Asset - LT   | 168,841.64         | 119,353.32              | 49,488.32        | 41.46 %   |
| Total Other Assets                     | \$168,841.64       | \$119,353.32            | \$49,488.32      | 41.46 %   |
| OTAL ASSETS                            | \$33,789,236.36    | \$34,212,276.91         | \$ -423,040.55   | -1.24 %   |

### **Balance Sheet**

|  |                    | TOTAL                   |                |            |
|--|--------------------|-------------------------|----------------|------------|
|  | AS OF DEC 31, 2024 | AS OF DEC 31, 2023 (PP) | CHANGE         | % CHANGE   |
| LIABILITIES AND EQUITY                               |                    |                         |                |            |
| Liabilities  |                    |                         |                |            |
| Current Liabilities                                  |                    |                         |                |            |
| Accounts Payable                                     |                    |                         |                |            |
| 200000 *Accounts Payable                             | 149,646.14         | 277,399.71              | -127,753.57    | -46.05 %   |
| Total Accounts Payable                               | \$149,646.14       | \$277,399.71            | \$ -127,753.57 | -46.05 %   |
| Credit Cards   |                    |                         |                |            |
| 212700 Credit Cards                                  |                    |                         |                |            |
| 212701 American Express                              | -12.92             | 6,244.03                | -6,256.95      | -100.21 %  |
| 212702 Sam's Club                                    | 0.00               | 0.00                    | 0.00           |            |
| 212703 Tractor Supply                                | 0.00               | 0.00                    | 0.00           |            |
| 212705 Home Depot                                    | 462.61             | 1,388.97                | -926.36        | -66.69 %   |
| 212707 Westlake's                                    | 969.35             | 79.26                   | 890.09         | 1,123.00 % |
| 212708 Kroger  | 0.00               | 81.12                   | -81.12         | -100.00 %  |
| 212709 O'Reilly                                      | 1,216.14           | 112.01                  | 1,104.13       | 985.74 %   |
| 212710 Caseys  | 0.00               | 508.93                  | -508.93        | -100.00 %  |
| 212711 CBBC Mastercard                               | 9,191.58           |                         | 9,191.58       |            |
| 212712 Jiffy Lube - Premium Velocity - MyFleetCenter | 816.26             |                         | 816.26         |            |
| Total 212700 Credit Cards                            | 12,643.02          | 8,414.32                | 4,228.70       | 50.26 %    |
| Total Credit Cards                                   | \$12,643.02        | \$8,414.32              | \$4,228.70     | 50.26 %    |
| Other Current Liabilities                            |                    |                         |                |            |
| 202000 Accounts Payable                              |                    |                         |                |            |
| 202100 A/P Federal Payable, FICA                     | 2,400.73           | 866.18                  | 1,534.55       | 177.16 %   |
| 202200 State Payable, Unemployment                   | 1.45               | 765.28                  | -763.83        | -99.81 %   |
| 202300 Accrued Vacation                              | 65,616.34          | 65,616.34               | 0.00           | 0.00 %     |
| 202600 Accrued Payroll                               | 40,235.32          | 43,304.67               | -3,069.35      | -7.09 %    |
| 203000 A/P Retirement (EMPER)                        | -686.92            | -292.64                 | -394.28        | -134.73 %  |
| 210000 A/P All Others                                | 0.00               | 0.00                    | 0.00           |            |
| 211000 A/P Prepaid Connection Fees                   | 0.00               | 0.00                    | 0.00           |            |
| 212000 Deferred Revenue                              | 148,744.35         | 146,396.44              | 2,347.91       | 1.60 %     |
| 213000 A/P City of Hartsburg                         | 4,160.33           | 3,179.92                | 980.41         | 30.83 %    |
| 213100 A/P City of Rocheport                         |                    |                         |                |            |
| 213101 Rocheport Sewer Fees                          | 0.00               | 0.00                    | 0.00           |            |
| 213102 Rocheport Trash Fees                          | 1,732.80           | 1,694.81                | 37.99          | 2.24 %     |

### **Balance Sheet**

|  |                       | TOTAL                      |                |             |
|--|-----------------------|----------------------------|----------------|-------------|
|  | AS OF DEC 31,<br>2024 | AS OF DEC 31, 2023<br>(PP) | CHANGE         | %<br>CHANGE |
| Total 213100 A/P City of Rocheport                     | 1,732.80              | 1,694.81                   | 37.99          | 2.24 %      |
| 213500 A/P Midway Crsings TP Connects                  | -21,756.00            | -5,439.00                  | -16,317.00     | -300.00 %   |
| 214000 A/P Boone Electric                              | 45,401.55             | 16,361.36                  | 29,040.19      | 177.49 %    |
| 215000 A/P Harrisburg                                  | 0.00                  | 0.00                       | 0.00           |             |
| 216100 Hinton Road Cost Share                          | 0.00                  | 0.00                       | 0.00           |             |
| 216200 Kinkade Escrow                                  | 0.00                  | 0.00                       | 0.00           |             |
| 217002 SRF Series Accru Int Payable                    | 15,618.00             | 15,618.00                  | 0.00           | 0.00 %      |
| 217003 SRF Accru Int Payable S&D                       | 74,898.84             | 109,734.28                 | -34,835.44     | -31.75 %    |
| 218000 SRF Issuance Premium                            | 16,463.58             | 23,367.01                  | -6,903.43      | -29.54 %    |
| 219000 SRF Taxes Payable                               | 0.00                  | 1,283.85                   | -1,283.85      | -100.00 %   |
| 221000 Midway Crossings Escrow                         | 0.00                  | 0.00                       | 0.00           |             |
| Total 202000 Accounts Payable                          | 392,830.37            | 422,456.50                 | -29,626.13     | -7.01 %     |
| 212500 Deferred Connection Fees                        | 0.00                  | 0.00                       | 0.00           |             |
| Total Other Current Liabilities                        | \$392,830.37          | \$422,456.50               | \$ -29,626.13  | -7.01 9     |
| Total Current Liabilities                              | \$555,119.53          | \$708,270.53               | \$ -153,151.00 | -21.62 9    |
| Long-Term Liabilities                                  |                       |                            |                |             |
| 242000 Bonds Issued                                    |                       |                            |                |             |
| 242001 SRF Bond Payable                                | 12,451,900.00         | 13,289,100.00              | -837,200.00    | -6.30 %     |
| 242002 Rocheport WWTP Improvements                     | 0.00                  | 0.00                       | 0.00           |             |
| Total 242000 Bonds Issued                              | 12,451,900.00         | 13,289,100.00              | -837,200.00    | -6.30 9     |
| 243000 Lease Purchase & SBITA Agreements - LT          |                       |                            |                |             |
| 243010 Lease Purchase Agreements - LT                  | 108,031.52            | 162,246.47                 | -54,214.95     | -33.42 9    |
| 243020 Subscription Liability - LT                     | 455.67                |                            | 455.67         |             |
| 243030 Lease Liability - Sumner One - LT (deleted)     | 0.00                  | 13,050.00                  | -13,050.00     | -100.00 %   |
| 243030 Lease Purchase & SBITA Interest Payable - LT    | -2,684.98             | -1,622.94                  | -1,062.04      | -65.44 %    |
| Total 243000 Lease Purchase & SBITA Agreements -<br>LT | 105,802.21            | 173,673.53                 | -67,871.32     | -39.08 %    |
| 250000 City of Columbia Connect Fees                   | 0.00                  | 0.00                       | 0.00           |             |
| Total Long-Term Liabilities                            | \$12,557,702.21       | \$13,462,773.53            | \$ -905,071.32 | -6.72       |
| Total Liabilities                                      | \$13,112,821.74       | \$14,171,044.06            | \$ -           | -7.47 9     |
|  |                       |                            | 1,058,222.32   |             |
| Equity   |                       |                            |                |             |
| 291000 Donated Capital                                 | 15,301,273.60         | 15,301,273.60              | 0.00           | 0.00 9      |
| 295000 Retained Earnings                               | 4,842,117.54          | 4,748,477.56               | 93,639.98      | 1.97 %      |
| 3000 Opening Bal Equity                                | 12,180.00             | 0.00                       | 12,180.00      |             |
| 3999 Prior Period AR Correction                        | -8,518.31             | -8,518.31                  | 0.00           | 0.00 %      |
| Net Income   | 529,361.79            |                            | 529,361.79     |             |
| Total Equity   | \$20,676,414.62       | \$20,041,232.85            | \$635,181.77   | 3.17 9      |
| TOTAL LIABILITIES AND EQUITY                           | \$33,789,236.36       | \$34,212,276.91            | \$ -423,040.55 | -1.24 %     |

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

|  |                |                | TOTAL          |                    |               |
|--|----------------|----------------|----------------|--------------------|---------------|
|  | ACTUAL         | BUDGET         | OVER<br>BUDGET | REMAINING          | % OF<br>BUDGE |
| Income                                 |                |                |                |                    |               |
| 401000 BEC & Customer Fee Income       |                |                |                |                    |               |
| 401100 User Fees                       | 5,328,113.84   | 5,292,066.00   | 36,047.84      | -36,047.84         | 100.68 %      |
| 401200 Late Penalty Charge             | 18,408.90      | 20,000.00      | -1,591.10      | 1,591.10           | 92.04 %       |
| 401300 Connection Fees                 | 49,642.50      | 50,533.00      | -890.50        | 890.50             | 98.24 %       |
| 401400 Inspection Fees                 | 4,550.00       | 4,667.00       | -117.00        | 117.00             | 97.49 %       |
| 401500 Contracted Services             |                |                |                |                    |               |
| 401501 Service Calls                   | 10,540.79      | 36,931.00      | -26,390.21     | 26,390.21          | 28.54 %       |
| 401505 C/S Hartsburg                   | 11,169.84      | 11,170.00      | -0.16          | 0.16               | 100.00 %      |
| 401506 C/S Rocheport Billing           | 1,440.00       | 1,440.00       | 0.00           | 0.00               | 100.00 %      |
| 401510 C/S Sturgeon                    | 46,874.16      | 29,301.00      | 17,573.16      | -17,573.16         | 159.97 %      |
| 401520 C/S Ashland                     | 135,919.33     | 125,976.00     | 9,943.33       | -9,943.33          | 107.89 %      |
| 401530 C/S Renick                      | 3,258.39       | 13,034.00      | -9,775.61      | 9,775.61           | 25.00 %       |
| Total 401500 Contracted Services       | 209,202.51     | 217,852.00     | -8,649.49      | 8,649.49           | 96.03 %       |
| Total 401000 BEC & Customer Fee Income | 5,609,917.75   | 5,585,118.00   | 24,799.75      | -24,799.75         | 100.44 %      |
| 415000 Interest Income                 |                |                |                |                    |               |
| 415300 Interest Inc-MMkt               | 125,218.84     | 95,000.00      | 30,218.84      | -30,218.84         | 131.81 %      |
| 415500 Interest Inc-Cking              | 67,695.52      | 26,000.00      | 41,695.52      | -41,695.52         | 260.37 %      |
| 415700 Interest Inc-SRF                | 9,860.56       | 10,000.00      | -139.44        | 139.44             | 98.61 %       |
| Total 415000 Interest Income           | 202,774.92     | 131,000.00     | 71,774.92      | -71,774.92         | 154.79 %      |
| 498000 Miscellaneous Income            | 6,406.42       | 20,000.00      | -13,593.58     | 13,593.58          | 32.03 %       |
| 498010 Developer Reimbursement Income  | 37,380.00      | ·              | 37,380.00      | -37,380.00         |               |
| Total 498000 Miscellaneous Income      | 43,786.42      | 20,000.00      | 23,786.42      | -23,786.42         | 218.93 %      |
| Total Income                           | \$5,856,479.09 | \$5,736,118.00 | \$120,361.09   | \$ -<br>120,361.09 | 102.10 %      |
| GROSS PROFIT                           | \$5,856,479.09 | \$5,736,118.00 | \$120,361.09   | \$ -               | 102.10 %      |
| Even and a second                      |                |                |                | 120,361.09         |               |
| Expenses  F01000 Percennel Expenses    |                |                |                |                    |               |
| 501000 Personnel Expenses              | 0.707.05       |                | 0.707.05       | 0.707.05           |               |
| 501110 Payroll Admin Fees              | 8,737.85       | 250 012 00     | 8,737.85       | -8,737.85          | 100.00.0      |
| 501110 Salary - Administrative         | 359,921.26     | 359,613.00     | 308.26         | -308.26            | 100.09 %      |
| 501120 Overtime - Administrative       | 6,260.32       | 7,000.00       | -739.68        | 739.68             | 89.43 %       |
| 501130 Salary - Project Management     | 161,862.95     |                | 161,862.95     | -161,862.95        |               |
| 501135 Overtime - Project Management   | 10,123.37      | 0EC E71 00     | 10,123.37      | -10,123.37         | E7.00.0       |
| 501210 Salary - Operations             | 495,615.44     | 856,571.00     | -360,955.56    | 360,955.56         | 57.86 %       |
| 501220 Overtime - Operations           | 34,694.56      | 60,000.00      | -25,305.44     | 25,305.44          | 57.82 %       |
| 501230 Standby & On Call Compensation  | 28,593.52      | 31,410.00      | -2,816.48      | 2,816.48           | 91.03 %       |
| 501235 Shift Differential              | 324.00         | 0.00           | 324.00         | -324.00            | 70.40.0       |
| 501300 Uniform - Safety Gear           | 5,123.39       | 7,000.00       | -1,876.61      | 1,876.61           | 73.19 %       |
| 501400 FICA - Employer                 | 82,750.63      | 100,016.00     | -17,265.37     | 17,265.37          | 82.74 %       |
| 501500 Worker's Compensation           | 30,071.17      | 47,281.00      | -17,209.83     | 17,209.83          | 63.60 %       |
| 501600 Medical Insurance               | 118,157.03     | 146,127.00     | -27,969.97     | 27,969.97          | 80.86 %       |
| 501650 Life Insurance                  | 1,769.96       | 2,108.00       | -338.04        | 338.04             | 83.96 %       |

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

|  |              |              | TOTAL          |            |                |
|--|--------------|--------------|----------------|------------|----------------|
|  | ACTUAL       | BUDGET       | OVER<br>BUDGET | REMAINING  | % OF<br>BUDGET |
| 501700 Dental Insurance                                      | 6,880.00     | 7,046.00     | -166.00        | 166.00     | 97.64 %        |
| 501800 Long Term Disability                                  | 4,170.11     | 4,827.00     | -656.89        | 656.89     | 86.39 %        |
| 501900 Retirement - BCRSD Contribution                       | 70,737.18    | 76,695.00    | -5,957.82      | 5,957.82   | 92.23 %        |
| 502100 Employee Assistance Program                           |              | 0.00         | 0.00           | 0.00       |                |
| 502200 Safety Incentive Expense                              |              | 1,300.00     | -1,300.00      | 1,300.00   |                |
| 502300 Employee Training, Travel                             | 466.35       |              | 466.35         | -466.35    |                |
| 502301 Employee Training (deleted)                           | 820.34       | 28,294.00    | -27,473.66     | 27,473.66  | 2.90 %         |
| 502302 EE Training Related Travel (deleted)                  |              | 7,728.00     | -7,728.00      | 7,728.00   |                |
| Total 502300 Employee Training, Travel                       | 1,286.69     | 36,022.00    | -34,735.31     | 34,735.31  | 3.57 %         |
| 502400 Recruiting  | 16,074.68    | 500.00       | 15,574.68      | -15,574.68 | 3,214.94 %     |
| Total 501000 Personnel Expenses                              | 1,443,154.11 | 1,743,516.00 | -300,361.89    | 300,361.89 | 82.77 %        |
| 520000 Materials & Supplies                                  |              |              |                |            |                |
| 520100 Postage   | 7,511.63     | 11,314.00    | -3,802.37      | 3,802.37   | 66.39 %        |
| 520300 Office Supplies                                       | 7,897.69     | 7,743.00     | 154.69         | -154.69    | 102.00 %       |
| 520400 Work from Home (deleted)                              |              | 0.00         | 0.00           | 0.00       |                |
| Total 520300 Office Supplies                                 | 7,897.69     | 7,743.00     | 154.69         | -154.69    | 102.00 %       |
| 520600 Printing & Duplicating                                | 4,069.24     | 7,500.00     | -3,430.76      | 3,430.76   | 54.26 %        |
| 520900 Computer Supplies                                     | 2,627.16     | 5,000.00     | -2,372.84      | 2,372.84   | 52.54 %        |
| 521300 Building Supplies                                     |              | 0.00         | 0.00           | 0.00       |                |
| Total 520000 Materials & Supplies                            | 22,105.72    | 31,557.00    | -9,451.28      | 9,451.28   | 70.05 %        |
| 530000 Bond Issuance & Admin Fees                            |              |              |                |            |                |
| 532000 SRF Bond Issuance Exp S&D                             | 74,409.62    | 80,000.00    | -5,590.38      | 5,590.38   | 93.01 %        |
| 535000 Rocheport Loan Admin Fee (deleted)                    |              | 0.00         | 0.00           | 0.00       |                |
| Total 530000 Bond Issuance & Admin Fees                      | 74,409.62    | 80,000.00    | -5,590.38      | 5,590.38   | 93.01 %        |
| 545000 Utilities   |              |              |                |            |                |
| 545100 Telephone - Communications                            |              |              |                |            |                |
| 545110 Cellular Monthly Fees                                 | 19,352.52    | 19,696.00    | -343.48        | 343.48     | 98.26 %        |
| 545115 Cell Phones & IPads, Small Communication<br>Equipment |              | 5,000.00     | -5,000.00      | 5,000.00   |                |
| 545120 Land lines - Office Phones, Alarms                    | 12,224.08    | 11,000.00    | 1,224.08       | -1,224.08  | 111.13 %       |
| 545130 Facility Alarm Fees                                   | 6,429.55     | 7,600.00     | -1,170.45      | 1,170.45   | 84.60 %        |
| 545140 System Internet                                       | 1,401.66     | 2,610.00     | -1,208.34      | 1,208.34   | 53.70 %        |
| Total 545100 Telephone - Communications                      | 39,407.81    | 45,906.00    | -6,498.19      | 6,498.19   | 85.84 %        |
| 545200 Utilities Systems                                     | 504.37       |              | 504.37         | -504.37    |                |
| 545201 Systems Electric                                      | 159,533.00   | 150,000.00   | 9,533.00       | -9,533.00  | 106.36 %       |
| 545203 Systems Natural Gas                                   | 1,549.06     | 3,200.00     | -1,650.94      | 1,650.94   | 48.41 %        |
| 545205 Systems - Water                                       | 5,256.89     | 8,300.00     | -3,043.11      | 3,043.11   | 63.34 %        |
| 545210 Systems - Trash                                       | 792.00       | 750.00       | 42.00          | -42.00     | 105.60 %       |
| Total 545200 Utilities Systems                               | 167,635.32   | 162,250.00   | 5,385.32       | -5,385.32  | 103.32 %       |
| 545500 Utilities Building                                    |              |              |                |            |                |
| 545501 Building - Electric                                   | 2,776.65     | 2,250.00     | 526.65         | -526.65    | 123.41 %       |
| 545505 Building - Water & Sewer                              | 518.53       | 450.00       | 68.53          | -68.53     | 115.23 %       |

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

|  |              |              | TOTAL          |            |               |
|--|--------------|--------------|----------------|------------|---------------|
|  | ACTUAL       | BUDGET       | OVER<br>BUDGET | REMAINING  | % OF<br>BUDGE |
| 545507 Building Trash                                | 1,392.38     | 1,520.00     | -127.62        | 127.62     | 91.60 %       |
| 545509 Building - Natural Gas                        | 1,010.38     | 1,650.00     | -639.62        | 639.62     | 61.24 %       |
| Total 545500 Utilities Building                      | 5,697.94     | 5,870.00     | -172.06        | 172.06     | 97.07 %       |
| Total 545000 Utilities                               | 212,741.07   | 214,026.00   | -1,284.93      | 1,284.93   | 99.40 %       |
| 550000 Equipment Expenses                            |              |              |                |            |               |
| 550100 Gasoline                                      | 24,463.03    | 35,000.00    | -10,536.97     | 10,536.97  | 69.89 %       |
| 550400 Vehicle & Equip Repairs & Maint               | 26,936.34    | 26,000.00    | 936.34         | -936.34    | 103.60 %      |
| 550500 Computer Repairs & Maintenance                |              | 2,500.00     | -2,500.00      | 2,500.00   |               |
| 550800 Misc. Equipment Repair & Maint                | 3,211.00     |              | 3,211.00       | -3,211.00  |               |
| Total 550000 Equipment Expenses                      | 54,610.37    | 63,500.00    | -8,889.63      | 8,889.63   | 86.00 %       |
| 550700 Systems Repairs and Maintenance               |              |              |                |            |               |
| 550705 Shop Supplies                                 | 10,697.02    | 11,000.00    | -302.98        | 302.98     | 97.25 %       |
| 550706 Safety Equip - PPE                            |              | 7,500.00     | -7,500.00      | 7,500.00   |               |
| Total 550705 Shop Supplies                           | 10,697.02    | 18,500.00    | -7,802.98      | 7,802.98   | 57.82 %       |
| 550710 Treatment Costs                               |              |              |                |            |               |
| 550711 Treatment - Equipment Rental                  |              | 2,500.00     | -2,500.00      | 2,500.00   |               |
| 550713 Treatment - Lab Supplies                      | 7,997.77     | 7,886.00     | 111.77         | -111.77    | 101.42 9      |
| 550714 Treatment - Chemicals                         | 351.65       | 2,050.00     | -1,698.35      | 1,698.35   | 17.15 %       |
| 550715 Treatment - Sludge Disposal                   | 13,624.63    | 50,000.00    | -36,375.37     | 36,375.37  | 27.25 %       |
| 550720 Treatment - Sludge Dewatering Supplies        | 11,531.00    | 20,000.00    | -8,469.00      | 8,469.00   | 57.66 %       |
| Total 550715 Treatment - Sludge Disposal             | 25,155.63    | 70,000.00    | -44,844.37     | 44,844.37  | 35.94 %       |
| 550716 Treatment - Lab Analysis                      | 16,848.50    | 18,000.00    | -1,151.50      | 1,151.50   | 93.60 %       |
| 550718 Treatment - Equipment Replacement             | 23,445.03    | 33,000.00    | -9,554.97      | 9,554.97   | 71.05 %       |
| 550719 Treatment - Parts & Supplies                  | 9,886.34     | 8,000.00     | 1,886.34       | -1,886.34  | 123.58 %      |
| Total 550710 Treatment Costs                         | 83,684.92    | 141,436.00   | -57,751.08     | 57,751.08  | 59.17 9       |
| 550750 Collection Systems                            |              |              |                |            |               |
| 550751 Collection - Equipment Rental                 | 7,802.81     | 12,200.00    | -4,397.19      | 4,397.19   | 63.96 %       |
| 550753 Collection - Locates - MO One Call            | 14,251.62    | 3,700.00     | 10,551.62      | -10,551.62 | 385.18 9      |
| 550754 Collection - Pump Purchases                   | 80,995.83    | 123,050.00   | -42,054.17     | 42,054.17  | 65.82 9       |
| 550756 Collection - Equipment Replacement (LS Pumps) | 48,637.00    | 50,000.00    | -1,363.00      | 1,363.00   | 97.27 %       |
| 550758 Collection - Parts & Supplies                 | 10,137.20    | 15,000.00    | -4,862.80      | 4,862.80   | 67.58 %       |
| 550759 Collection - Back-up Rehabilitation           | 1,000.00     | 24,000.00    | -23,000.00     | 23,000.00  | 4.17 %        |
| Total 550750 Collection Systems                      | 162,824.46   | 227,950.00   | -65,125.54     | 65,125.54  | 71.43 9       |
| 550790 Contract Operations                           |              |              |                |            |               |
| 550793 Contract Operations - Sturgeon                | 9,145.69     |              | 9,145.69       | -9,145.69  |               |
| Total 550790 Contract Operations                     | 9,145.69     |              | 9,145.69       | -9,145.69  |               |
| Total 550700 Systems Repairs and Maintenance         | 266,352.09   | 387,886.00   | -121,533.91    | 121,533.91 | 68.67 %       |
| 551000 Wholesale Treatment                           | 1,044,231.26 | 1,036,870.00 | 7,361.26       | -7,361.26  | 100.71 %      |
| 552000 Headquarters Repair & Maint                   | 600.00       | 5,000.00     | -4,400.00      | 4,400.00   | 12.00 %       |
| 560000 Contractual Services - Administrative         |              |              |                |            |               |
| 560100 Insurance                                     | 67,593.78    | 82,700.00    | -15,106.22     | 15,106.22  | 81.73 %       |
| 560300 Legal Fees                                    |              |              |                |            |               |

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

|            |   | TOTAL          |   |   |
|------------|---|----------------|---|---|
| ACTUAL     | BUDGET  | OVER<br>BUDGET | REMAINING   | % OF<br>BUDGET  |
| 140,840.00 | 121,000.00  | 19,840.00      | -19,840.00  | 116.40 %  |
|            | 4,800.00  | -4,800.00      | 4,800.00  |   |
| 140,840.00 | 125,800.00  | 15,040.00      | -15,040.00  | 111.96 %  |
| 157,198.76 | 79,481.00   | 77,717.76      | -77,717.76  | 197.78 %  |
| 21,047.45  | 40,000.00   | -18,952.55     | 18,952.55   | 52.62 %   |
| 3,968.42   | 7,000.00  | -3,031.58      | 3,031.58  | 56.69 %   |
| 100.00     | 100.00  | 0.00           | 0.00  | 100.00 %  |
| 17,969.78  | 18,000.00   | -30.22         | 30.22   | 99.83 %   |
| 20,000.00  | 20,000.00   | 0.00           | 0.00  | 100.00 %  |
| 7,836.61   | 6,049.00  | 1,787.61       | -1,787.61   | 129.55 %  |
| 4,588.80   | 5,000.00  | -411.20        | 411.20  | 91.78 %   |
|            |   |                |   |   |
| 3,331.07   | 42,000.00   | -38,668.93     | 38,668.93   | 7.93 %  |
| 46,380.36  | 21,000.00   | 25,380.36      | -25,380.36  | 220.86 %  |
| 50,345.49  | 21,000.00   | 29,345.49      | -29,345.49  | 239.74 %  |
| 6,323.74   | 1,500.00  | 4,823.74       | -4,823.74   | 421.58 %  |
| 5,748.66   | 3,200.00  | 2,548.66       | -2,548.66   | 179.65 %  |
| 30,889.63  | 14,000.00   | 16,889.63      | -16,889.63  | 220.64 %  |
| 685.00     | 3,600.00  | -2,915.00      | 2,915.00  | 19.03 %   |
| 1,027.98   |   |                |   | 7.79 %  |
| 144,731.93 | 119,500.00  | 25,231.93      | -25,231.93  | 121.11 %  |
| 22,589.91  | 37,132.00   | -14,542.09     | 14,542.09   | 60.84 %   |
|            | 13,000.00   | -13,000.00     | 13,000.00   |   |
|            |   |                |   |   |
| 36,965.00  | 50,349.00   | -13,384.00     | 13,384.00   | 73.42 %   |
| 645,430.44 | 604,311.00  | 41,119.44      | -41,119.44  | 106.80 %  |
|            |   |                |   |   |
| 1,469.14   | 1,000.00  | 469.14         | -469.14   | 146.91 %  |
| ,          | ,   |                |   |   |
| 971.47     | 1,000.00  | -28.53         | 28.53   | 97.15 %   |
|            |   |                |   | 23.68 %   |
|            | 0.00  | 0.00           | 0.00  |   |
| 1,042.51   | 1,300.00  | -257.49        | 257.49  | 80.19 %   |
| 706.79     |   | 706.79         | -706.79   |   |
| 158.42     |   | 158.42         |   |   |
|            | 300.00  |                |   | 426.77 %  |
|            |   |                |   | 80.92 %   |
|            | •   |                |   | 43.45 %   |
|            | •   | *              |   | 138.89 %  |
|            | - , 3,00  |                |   | . 22.30 70  |
| 665.49     | 4,150.00  | -3,484.51      | 3,484.51  | 16.04 %   |
|            | .,  | 5, 15 1.51     | ٠, ١٠ ١١٠١  | . 5.5 : 70  |
| 1,873.14   | 2,200.00  | -326.86        | 326.86  | 85.14 %   |
|            | 140,840.00  140,840.00  157,198.76 21,047.45 3,968.42 100.00 17,969.78 20,000.00 7,836.61 4,588.80  3,331.07 46,380.36 50,345.49 6,323.74 5,748.66 30,889.63 685.00 1,027.98  144,731.93 22,589.91  36,965.00  645,430.44  1,469.14  971.47 71.04  1,042.51 706.79 158.42 1,280.30 6,473.84 1,086.19 13,680.83 368.52 | 140,840.00     | ACTUAL         BUDGET         OVER BUDGET           140,840.00         121,000.00         19,840.00           140,840.00         125,800.00         15,040.00           157,198.76         79,481.00         77,717.76           21,047.45         40,000.00         -18,952.55           3,968.42         7,000.00         -30.31.58           100.00         100.00         0.00           17,969.78         18,000.00         -30.22           20,000.00         20,000.00         0.00           7,836.61         6,049.00         1,787.61           4,588.80         5,000.00         -411.20           3,331.07         42,000.00         -38,668.93           46,380.36         21,000.00         25,380.36           50,345.49         21,000.00         29,345.49           6,323.74         1,500.00         2,548.66           30,889.63         14,000.00         16,889.63           685.00         3,600.00         -2,915.00           1,027.98         13,200.00         -12,172.02           144,731.93         119,500.00         25,231.93           22,589.91         37,132.00         -14,542.09           13,000.00         -20.00         -2 | ACTUAL         BUDGET BUDGET         OVER BUDGET         REMAINING BUDGET           140,840.00         121,000.00         19,840.00         -19,840.00           140,840.00         125,800.00         15,040.00         -15,040.00           157,198.76         79,481.00         77,717.76         -77,717.76           21,047.45         40,000.00         -18,952.55         18,952.55           3,968.42         7,000.00         -3,031.58         3,031.58           100.00         100.00         0.00         0.00           17,969.78         18,000.00         -30.22         30.22           20,000.00         20,000.00         0.00         0.00           7,836.61         6,049.00         1,787.61         -1,787.61           4,588.80         5,000.00         -411.20         411.20           3,331.07         42,000.00         25,380.36         -25,380.36           50,345.49         21,000.00         29,345.49         -29,345.49           6,323.74         1,500.00         4,823.74         -4,823.74           5,748.66         3,200.00         2,548.66         -2,548.66           30,889.63         14,000.00         16,889.63         -16,889.63           685.00 <t< td=""></t<> |

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

|  |                   |                | TOTAL          |                    |                |
|--|-------------------|----------------|----------------|--------------------|----------------|
|  | ACTUAL            | BUDGET         | OVER<br>BUDGET | REMAINING          | % OF<br>BUDGET |
| 565800 Contingency                                 |                   | 50,000.00      | -50,000.00     | 50,000.00          |                |
| 565900 Bank Service Charges                        | 817.55            | 1,600.00       | -782.45        | 782.45             | 51.10 %        |
| 565950 Miscellaneous Administrative Expense        | 151.69            | 0.00           | 151.69         | -151.69            |                |
| Total 565000 Miscellaneous Administrative Expenses | 35,835.94         | 83,492.00      | -47,656.06     | 47,656.06          | 42.92 %        |
| 566000 Bad Debt Write Off                          | 35,515.09         | 23,000.00      | 12,515.09      | -12,515.09         | 154.41 %       |
| 580000 Depreciation                                |                   |                |                |                    |                |
| 580100 Amortization Intangible Assets              | 53,236.00         |                | 53,236.00      | -53,236.00         |                |
| 580200 Depreciation-Furniture & Fix                | 3,180.04          | 1,858.00       | 1,322.04       | -1,322.04          | 171.15 %       |
| 580300 Depreciation-Mach & Equip                   | 40,528.00         | 29,347.00      | 11,181.00      | -11,181.00         | 138.10 %       |
| 580500 Depreciation-Bldg Add                       | 1.20              | 0.00           | 1.20           | -1.20              |                |
| 580600 Depreciation-Vehicles                       | 40,330.56         | 54,000.00      | -13,669.44     | 13,669.44          | 74.69 %        |
| 580700 Depreciation-Trmnt Plants                   | 588,840.12        | 614,000.00     | -25,159.88     | 25,159.88          | 95.90 %        |
| 580800 Depreciation-Collection Systems             | 616,963.08        | 646,000.00     | -29,036.92     | 29,036.92          | 95.51 %        |
| 581000 Depreciation-Driveway                       | 1,475.16          | 17,703.00      | -16,227.84     | 16,227.84          | 8.33 %         |
| 581100 Depreciation-Floor                          | 174.48            | 211.00         | -36.52         | 36.52              | 82.69 %        |
| Total 580000 Depreciation                          | 1,344,728.64      | 1,363,119.00   | -18,390.36     | 18,390.36          | 98.65 %        |
| 585000 Interest Expense                            |                   | 3,594.00       | -3,594.00      | 3,594.00           |                |
| 585100 Mortgage Interest                           |                   | 0.00           | 0.00           | 0.00               |                |
| 585200 Lease Purch Int Exp Dump Truck              | -475.68           |                | -475.68        | 475.68             |                |
| 585201 Lease Purch Int Exp Sewer Jet               | 1,568.48          |                | 1,568.48       | -1,568.48          |                |
| 585300 Rocheport Loan Int Exp                      |                   | 0.00           | 0.00           | 0.00               |                |
| 585500 SRF Interest Expense S&D                    | 144,191.50        | 172,000.00     | -27,808.50     | 27,808.50          | 83.83 %        |
| 585900 Miscellaneous Interest Exp                  | 1,687.16          |                | 1,687.16       | -1,687.16          |                |
| Total 585000 Interest Expense                      | 146,971.46        | 175,594.00     | -28,622.54     | 28,622.54          | 83.70 %        |
| Total Expenses                                     | \$5,326,685.81    | \$5,811,871.00 | \$ -485,185.19 | \$485,185.19       | 91.65 %        |
| NET OPERATING INCOME                               | \$529,793.28      | \$ -75,753.00  | \$605,546.28   | \$ -<br>605,546.28 | -699.37 %      |
| Other Expenses                                     |                   |                |                |                    |                |
| Reconciliation Discrepancies                       | 431.49            |                | 431.49         | -431.49            |                |
| Total Other Expenses                               | \$431.49          | \$0.00         | \$431.49       | \$ -431.49         | 0.00%          |
| NET OTHER INCOME                                   | \$ <b>-431.49</b> | \$0.00         | \$ -431.49     | \$431.49           | 0.00%          |
| NET INCOME   | \$529,361.79      | \$ -75,753.00  | \$605,114.79   | \$ -<br>605,114.79 | -698.80 %      |

### Profit and Loss YTD Comparison

|  |                | TOTAL               |              |            |
|--|----------------|---------------------|--------------|------------|
|  | JAN - DEC 2024 | JAN - DEC 2023 (PP) | CHANGE       | % CHANGE   |
| Income                                 |                |                     |              |            |
| 401000 BEC & Customer Fee Income       |                |                     |              |            |
| 401100 User Fees                       | 5,328,113.84   | 5,128,970.83        | 199,143.01   | 3.88 %     |
| 401200 Late Penalty Charge             | 18,408.90      | 17,992.78           | 416.12       | 2.31 %     |
| 401300 Connection Fees                 | 52,362.00      | 83,697.50           | -31,335.50   | -37.44 %   |
| 401400 Inspection Fees                 | 4,550.00       | 5,460.00            | -910.00      | -16.67 %   |
| 401500 Contracted Services             |                |                     |              |            |
| 401501 Service Calls                   | 10,540.79      | 35,263.17           | -24,722.38   | -70.11 %   |
| 401505 C/S Hartsburg                   | 11,169.84      | 11,169.84           | 0.00         | 0.00 %     |
| 401506 C/S Rocheport Billing           | 1,440.00       | 1,440.00            | 0.00         | 0.00 %     |
| 401510 C/S Sturgeon                    | 46,874.16      | 33,493.73           | 13,380.43    | 39.95 %    |
| 401520 C/S Ashland                     | 135,919.33     | 126,970.04          | 8,949.29     | 7.05 %     |
| 401530 C/S Renick                      | 3,258.39       | 13,033.86           | -9,775.47    | -75.00 %   |
| Total 401500 Contracted Services       | 209,202.51     | 221,370.64          | -12,168.13   | -5.50 %    |
| Total 401000 BEC & Customer Fee Income | 5,612,637.25   | 5,457,491.75        | 155,145.50   | 2.84 %     |
| 415000 Interest Income                 |                |                     |              |            |
| 415300 Interest Inc-MMkt               | 125,218.84     | 120,889.49          | 4,329.35     | 3.58 %     |
| 415500 Interest Inc-Cking              | 67,695.52      | 32,104.64           | 35,590.88    | 110.86 %   |
| 415700 Interest Inc-SRF                | 9,860.56       | 10,953.54           | -1,092.98    | -9.98 %    |
| Total 415000 Interest Income           | 202,774.92     | 163,947.67          | 38,827.25    | 23.68 %    |
| 498000 Miscellaneous Income            | 6,406.42       | 29,996.72           | -23,590.30   | -78.64 %   |
| 498010 Developer Reimbursement Income  | 40,099.50      | 900.00              | 39,199.50    | 4,355.50 % |
| Total 498000 Miscellaneous Income      | 46,505.92      | 30,896.72           | 15,609.20    | 50.52 %    |
| Total Income                           | \$5,861,918.09 | \$5,652,336.14      | \$209,581.95 | 3.71 %     |
| GROSS PROFIT                           | \$5,861,918.09 | \$5,652,336.14      | \$209,581.95 | 3.71 %     |
| Expenses                               |                |                     |              |            |
| 501000 Personnel Expenses              |                |                     |              |            |
| 501100 Payroll Admin Fees              | 8,737.85       |                     | 8,737.85     |            |
| 501110 Salary - Administrative         | 359,921.26     | 338,660.77          | 21,260.49    | 6.28 %     |
| 501120 Overtime - Administrative       | 6,260.32       | 6,994.13            | -733.81      | -10.49 %   |
| 501130 Salary - Project Management     | 161,862.95     |                     | 161,862.95   |            |
| 501135 Overtime - Project Management   | 10,123.37      |                     | 10,123.37    |            |
| 501210 Salary - Operations             | 495,615.44     | 588,732.45          | -93,117.01   | -15.82 %   |
| 501220 Overtime - Operations           | 34,694.56      | 54,816.03           | -20,121.47   | -36.71 %   |
| 501230 Standby & On Call Compensation  | 28,593.52      | 18,836.40           | 9,757.12     | 51.80 %    |
| 501235 Shift Differential              | 324.00         | 0.00                | 324.00       |            |
| 501300 Uniform - Safety Gear           | 5,123.39       | 6,599.98            | -1,476.59    | -22.37 %   |
| 501400 FICA - Employer                 | 82,750.63      | 78,189.94           | 4,560.69     | 5.83 %     |

### Profit and Loss YTD Comparison

|   |                | TOTAL               |            |           |
|---|----------------|---------------------|------------|-----------|
|   | JAN - DEC 2024 | JAN - DEC 2023 (PP) | CHANGE     | % CHANG   |
| 501500 Worker's Compensation                | 33,293.43      | 29,968.62           | 3,324.81   | 11.09 9   |
| 501600 Medical Insurance                    | 118,157.03     | 125,550.00          | -7,392.97  | -5.89     |
| 501650 Life Insurance                       | 1,769.96       | 1,801.43            | -31.47     | -1.75     |
| 501700 Dental Insurance                     | 6,880.00       | 7,010.62            | -130.62    | -1.86     |
| 501800 Long Term Disability                 | 4,170.11       | 3,465.61            | 704.50     | 20.33     |
| 501900 Retirement - BCRSD Contribution      | 70,737.18      | 56,572.86           | 14,164.32  | 25.04     |
| 502200 Safety Incentive Expense             |                | 28.05               | -28.05     | -100.00   |
| 502300 Employee Training, Travel            | 466.35         |                     | 466.35     |           |
| 502301 Employee Training (deleted)          | 820.34         | 3,607.87            | -2,787.53  | -77.26    |
| 502302 EE Training Related Travel (deleted) |                | 519.16              | -519.16    | -100.00   |
| 540400 Seminars (deleted)                   |                | 389.52              | -389.52    | -100.00   |
| Total 502300 Employee Training, Travel      | 1,286.69       | 4,516.55            | -3,229.86  | -71.51    |
| 502400 Recruiting                           | 16,074.68      | 88.00               | 15,986.68  | 18,166.68 |
| Total 501000 Personnel Expenses             | 1,446,376.37   | 1,321,831.44        | 124,544.93 | 9.42      |
| 520000 Materials & Supplies                 |                |                     |            |           |
| 520100 Postage                              | 7,511.63       | 8,975.17            | -1,463.54  | -16.31    |
| 520300 Office Supplies                      | 7,897.69       | 6,206.71            | 1,690.98   | 27.24     |
| 520400 Work from Home (deleted)             |                | 68.97               | -68.97     | -100.00   |
| Total 520300 Office Supplies                | 7,897.69       | 6,275.68            | 1,622.01   | 25.85     |
| 520600 Printing & Duplicating               | 4,069.24       | 6,328.57            | -2,259.33  | -35.70    |
| 520900 Computer Supplies                    | 2,627.16       | 2,043.78            | 583.38     | 28.54     |
| Total 520000 Materials & Supplies           | 22,105.72      | 23,623.20           | -1,517.48  | -6.42     |
| 530000 Bond Issuance & Admin Fees           |                |                     |            |           |
| 532000 SRF Bond Issuance Exp S&D            | 74,409.62      | 78,031.28           | -3,621.66  | -4.64     |
| 535000 Rocheport Loan Admin Fee (deleted)   |                | 35.00               | -35.00     | -100.00   |
| Total 530000 Bond Issuance & Admin Fees     | 74,409.62      | 78,066.28           | -3,656.66  | -4.68     |
| 545000 Utilities                            |                |                     |            |           |
| 545100 Telephone - Communications           |                |                     |            |           |
| 545110 Cellular Monthly Fees                | 19,352.52      | 16,005.12           | 3,347.40   | 20.91     |
| 545120 Land lines - Office Phones, Alarms   | 12,224.08      | 12,003.27           | 220.81     | 1.84      |
| 545130 Facility Alarm Fees                  | 6,429.55       | 5,969.10            | 460.45     | 7.71      |
| 545140 System Internet                      | 1,401.66       | 2,302.41            | -900.75    | -39.12    |
| Total 545100 Telephone - Communications     | 39,407.81      | 36,279.90           | 3,127.91   | 8.62      |
| 545200 Utilities Systems                    | 504.37         |                     | 504.37     |           |
| 545201 Systems Electric                     | 159,533.00     | 154,344.06          | 5,188.94   | 3.36      |
| 545203 Systems Natural Gas                  | 1,549.06       | 2,812.90            | -1,263.84  | -44.93    |
| 545205 Systems - Water                      | 5,256.89       | 5,038.86            | 218.03     | 4.33      |
| 545210 Systems - Trash                      | 792.00         | 880.58              | -88.58     | -10.06    |
| Total 545200 Utilities Systems              | 167,635.32     | 163,076.40          | 4,558.92   | 2.80      |

### Profit and Loss YTD Comparison

|  |                | TOTAL               |            |          |
|--|----------------|---------------------|------------|----------|
|  | JAN - DEC 2024 | JAN - DEC 2023 (PP) | CHANGE     | % CHANGE |
| 545500 Utilities Building                            |                |                     |            |          |
| 545501 Building - Electric                           | 2,776.65       | 2,170.48            | 606.17     | 27.93 %  |
| 545505 Building - Water & Sewer                      | 518.53         | 379.51              | 139.02     | 36.63 %  |
| 545507 Building Trash                                | 1,392.38       | 1,265.80            | 126.58     | 10.00 %  |
| 545509 Building - Natural Gas                        | 1,010.38       | 1,297.78            | -287.40    | -22.15 % |
| Total 545500 Utilities Building                      | 5,697.94       | 5,113.57            | 584.37     | 11.43 %  |
| Total 545000 Utilities                               | 212,741.07     | 204,469.87          | 8,271.20   | 4.05 %   |
| 550000 Equipment Expenses                            |                |                     |            |          |
| 550100 Gasoline                                      | 24,463.03      | 44,732.18           | -20,269.15 | -45.31 % |
| 550400 Vehicle & Equip Repairs & Maint               | 26,936.34      | 28,626.69           | -1,690.35  | -5.90 %  |
| 550800 Misc. Equipment Repair & Maint                | 3,211.00       |                     | 3,211.00   |          |
| Total 550000 Equipment Expenses                      | 54,610.37      | 73,358.87           | -18,748.50 | -25.56 % |
| 550700 Systems Repairs and Maintenance               |                |                     |            |          |
| 550705 Shop Supplies                                 | 10,697.02      | 9,106.80            | 1,590.22   | 17.46 9  |
| 550710 Treatment Costs                               |                |                     |            |          |
| 550711 Treatment - Equipment Rental                  |                | -18.00              | 18.00      | 100.00 % |
| 550713 Treatment - Lab Supplies                      | 7,997.77       | 8,974.24            | -976.47    | -10.88 9 |
| 550714 Treatment - Chemicals                         | 351.65         | 1,549.39            | -1,197.74  | -77.30 9 |
| 550715 Treatment - Sludge Disposal                   | 13,624.63      | 26,203.65           | -12,579.02 | -48.00 % |
| 550720 Treatment - Sludge Dewatering Supplies        | 11,531.00      | 13,625.77           | -2,094.77  | -15.37 % |
| Total 550715 Treatment - Sludge Disposal             | 25,155.63      | 39,829.42           | -14,673.79 | -36.84 % |
| 550716 Treatment - Lab Analysis                      | 16,848.50      | 15,887.50           | 961.00     | 6.05 %   |
| 550718 Treatment - Equipment Replacement             | 23,445.03      | 17,817.91           | 5,627.12   | 31.58 %  |
| 550719 Treatment - Parts & Supplies                  | 9,886.34       | 5,746.50            | 4,139.84   | 72.04 %  |
| Total 550710 Treatment Costs                         | 83,684.92      | 89,786.96           | -6,102.04  | -6.80 %  |
| 550750 Collection Systems                            |                |                     |            |          |
| 550751 Collection - Equipment Rental                 | 7,802.81       | 9,399.55            | -1,596.74  | -16.99 9 |
| 550753 Collection - Locates - MO One Call            | 14,251.62      | 4,521.72            | 9,729.90   | 215.18 9 |
| 550754 Collection - Pump Purchases                   | 80,995.83      | 132,306.95          | -51,311.12 | -38.78 % |
| 550756 Collection - Equipment Replacement (LS Pumps) | 48,637.00      | 41,012.79           | 7,624.21   | 18.59 %  |
| 550758 Collection - Parts & Supplies                 | 10,137.20      | 11,551.00           | -1,413.80  | -12.24 % |
| 550759 Collection - Back-up Rehabilitation           | 1,000.00       |                     | 1,000.00   |          |
| Total 550750 Collection Systems                      | 162,824.46     | 198,792.01          | -35,967.55 | -18.09 % |
| 550790 Contract Operations                           |                |                     |            |          |
| 550793 Contract Operations - Sturgeon                | 9,145.69       |                     | 9,145.69   |          |
| Total 550790 Contract Operations                     | 9,145.69       |                     | 9,145.69   |          |
| Total 550700 Systems Repairs and Maintenance         | 266,352.09     | 297,685.77          | -31,333.68 | -10.53 % |
| 551000 Wholesale Treatment                           | 1,044,231.26   | 1,031,264.79        | 12,966.47  | 1.26 %   |
| 552000 Headquarters Repair & Maint                   | 600.00         | 60.00               | 540.00     | 900.00 % |

### Profit and Loss YTD Comparison

|  | TOTAL          |                     |            |             |
|--|----------------|---------------------|------------|-------------|
|  | JAN - DEC 2024 | JAN - DEC 2023 (PP) | CHANGE     | % CHANGE    |
| 560000 Contractual Services - Administrative       |                |                     |            |             |
| 560100 Insurance                                   | 61,964.53      | 76,911.49           | -14,946.96 | -19.43 %    |
| 560300 Legal Fees                                  |                |                     |            |             |
| 560310 Legal Fees - General Counsel                | 140,840.00     | 127,395.00          | 13,445.00  | 10.55 %     |
| 560320 Legal Fees - Other                          |                | 3,574.75            | -3,574.75  | -100.00 %   |
| Total 560300 Legal Fees                            | 140,840.00     | 130,969.75          | 9,870.25   | 7.54 %      |
| 560400 Management Plan (AWMP 2024)                 | 157,198.76     |                     | 157,198.76 |             |
| 560500 Engineering & Surveys                       | 21,047.45      | 30,221.16           | -9,173.71  | -30.36 %    |
| 560700 Outside Services (Cleaning)                 | 3,968.42       | 4,749.84            | -781.42    | -16.45 %    |
| 560900 Land Rent                                   | 100.00         | 100.00              | 0.00       | 0.00 %      |
| 561500 Equipment Service Contracts                 | 17,969.78      | 9,500.00            | 8,469.78   | 89.16 %     |
| 561700 Audit                                       | 20,000.00      | 10,800.00           | 9,200.00   | 85.19 %     |
| 561900 Answering Service                           | 7,836.61       | 4,952.30            | 2,884.31   | 58.24 %     |
| 562200 Management Contract - County                | 4,588.80       | 5,353.60            | -764.80    | -14.29 %    |
| 562299 BEC Fees & Services                         |                |                     |            |             |
| 562300 Computer Billing Services BEC               | 3,331.07       | 200.00              | 3,131.07   | 1,565.54 %  |
| 562301 BEC Credit Card Fees                        | 46,380.36      | 40,155.28           | 6,225.08   | 15.50 %     |
| 562302 BEC, Support, Postage & Payroll             | 50,345.49      | 43,533.19           | 6,812.30   | 15.65 %     |
| 562303 BEC, CIS & IT Fees                          | 6,323.74       | 2,873.08            | 3,450.66   | 120.10 %    |
| 562304 BEC, AR-AR Transfer & NSF                   | 5,748.66       | 2,253.63            | 3,495.03   | 155.08 %    |
| 562305 BEC, Refunds                                | 30,889.63      | 17,464.18           | 13,425.45  | 76.87 %     |
| 562306 Shut Off Fees                               | 685.00         | 925.00              | -240.00    | -25.95 %    |
| 562307 BEC Collection Agency Fees                  | 1,027.98       | 2,441.68            | -1,413.70  | -57.90 %    |
| Total 562299 BEC Fees & Services                   | 144,731.93     | 109,846.04          | 34,885.89  | 31.76 %     |
| 562400 Contract Service-GIS Developmnt             | 22,589.91      | 4,710.62            | 17,879.29  | 379.55 %    |
| 562500 Contract Services - Finance                 |                | 9,995.00            | -9,995.00  | -100.00 %   |
| 562600 Contract Service - Misc                     |                | 103.23              | -103.23    | -100.00 %   |
| 562700 Mowing Contract                             | 36,965.00      | 36,047.25           | 917.75     | 2.55 %      |
| Total 560000 Contractual Services - Administrative | 639,801.19     | 434,260.28          | 205,540.91 | 47.33 %     |
| 565000 Miscellaneous Administrative Expenses       |                |                     |            |             |
| 540700 Meeting Expenses, Travel, Parking, Mileage  | 1,469.14       | 28.71               | 1,440.43   | 5,017.17 %  |
| 541000 Mileage, Meetings, Related Travel           |                |                     |            |             |
| 540800 Meeting Expenses (deleted)                  | 971.47         | 1,790.15            | -818.68    | -45.73 %    |
| 540900 Mileage (deleted)                           | 71.04          | 86.14               | -15.10     | -17.53 %    |
| Total 541000 Mileage, Meetings, Related Travel     | 1,042.51       | 1,876.29            | -833.78    | -44.44 %    |
| 565010 Computer Software Subscriptions             | 706.79         |                     | 706.79     |             |
| 565050 Sales Tax                                   | 158.42         | 0.60                | 157.82     | 26,303.33 % |
| 565100 Public Notices                              | 1,280.30       | 200.15              | 1,080.15   | 539.67 %    |
| 565200 DNR Connection Fee                          | 6,473.84       | 5,927.08            | 546.76     | 9.22 %      |
| 565300 Recording and Permit Fees                   | 1,086.19       | 1,399.04            | -312.85    | -22.36 %    |
| 565500 Dues, Subscriptions & Memberships           | 13,680.83      | 12,020.65           | 1,660.18   | 13.81 %     |

### Profit and Loss YTD Comparison

|  |                | TOTAL               |              |           |
|--|----------------|---------------------|--------------|-----------|
|  | JAN - DEC 2024 | JAN - DEC 2023 (PP) | CHANGE       | % CHANGE  |
| 565550 Web Development, PR & Social Media Expenses | 368.52         |                     | 368.52       |           |
| 565600 Newsletter Expenses                         | 665.49         | 1,907.86            | -1,242.37    | -65.12 %  |
| 565700 Administrative Expense                      | 1,873.14       | 2,392.41            | -519.27      | -21.70 %  |
| 565750 Accounting Software                         | 6,061.53       | 2,915.87            | 3,145.66     | 107.88 %  |
| 565900 Bank Service Charges                        | 817.55         | 1,184.33            | -366.78      | -30.97 %  |
| 565950 Miscellaneous Administrative Expense        | 151.69         | 0.00                | 151.69       |           |
| Total 565000 Miscellaneous Administrative Expenses | 35,835.94      | 29,852.99           | 5,982.95     | 20.04 %   |
| 566000 Bad Debt Write Off                          | 34,585.19      | 27,999.25           | 6,585.94     | 23.52 %   |
| 580000 Depreciation                                |                |                     |              |           |
| 580100 Amortization Intangible Assets              | 53,236.00      | 104,854.32          | -51,618.32   | -49.23 %  |
| 580200 Depreciation-Furniture & Fix                | 3,180.04       | 2,012.66            | 1,167.38     | 58.00 %   |
| 580300 Depreciation-Mach & Equip                   | 40,528.00      | 28,015.35           | 12,512.65    | 44.66 %   |
| 580500 Depreciation-Bldg Add                       | 1.20           | 1,133.28            | -1,132.08    | -99.89 %  |
| 580600 Depreciation-Vehicles                       | 40,330.56      | 37,913.52           | 2,417.04     | 6.38 %    |
| 580700 Depreciation-Trmnt Plants                   | 588,840.12     | 652,326.24          | -63,486.12   | -9.73 %   |
| 580800 Depreciation-Collection Systems             | 616,963.08     | 646,914.72          | -29,951.64   | -4.63 %   |
| 581000 Depreciation-Driveway                       | 1,475.16       | 1,475.16            | 0.00         | 0.00 %    |
| 581100 Depreciation-Floor                          | 174.48         | 210.96              | -36.48       | -17.29 %  |
| Total 580000 Depreciation                          | 1,344,728.64   | 1,474,856.21        | -130,127.57  | -8.82 %   |
| 585000 Interest Expense                            |                | 390.23              | -390.23      | -100.00 % |
| 585200 Lease Purch Int Exp Dump Truck              | -475.68        | 2,588.61            | -3,064.29    | -118.38 % |
| 585201 Lease Purch Int Exp Sewer Jet               | 1,568.48       | 2,031.41            | -462.93      | -22.79 %  |
| 585300 Rocheport Loan Int Exp                      |                | 29.58               | -29.58       | -100.00 % |
| 585500 SRF Interest Expense S&D                    | 144,191.50     | 201,547.70          | -57,356.20   | -28.46 %  |
| 585900 Miscellaneous Interest Exp                  | 1,687.16       | 6,919.30            | -5,232.14    | -75.62 %  |
| Total 585000 Interest Expense                      | 146,971.46     | 213,506.83          | -66,535.37   | -31.16 %  |
| Total Expenses                                     | \$5,323,348.92 | \$5,210,835.78      | \$112,513.14 | 2.16 %    |
| NET OPERATING INCOME                               | \$538,569.17   | \$441,500.36        | \$97,068.81  | 21.99 %   |
| Other Expenses                                     |                |                     |              |           |
| Reconciliation Discrepancies                       | 431.49         | 4,758.29            | -4,326.80    | -90.93 %  |
| Total Other Expenses                               | \$431.49       | \$4,758.29          | \$ -4,326.80 | -90.93 %  |
| NET OTHER INCOME                                   | \$ -431.49     | \$ -4,758.29        | \$4,326.80   | 90.93 %   |
| NET INCOME   | \$538,137.68   | \$436,742.07        | \$101,395.61 | 23.22 %   |

